

Women More Likely to Turn to Internet Than Friends or Family For Health Information

Study Finds 60 Percent of Women Rely on the Internet Versus 51 Percent Who Consult Friends, Family or Significant Other

RESTON, Va., Jan 22, 2008 /PRNewswire-FirstCall via COMTEX News Network/ -- comScore, Inc. (Nasdaq: SCOR), a leader in measuring the digital world, today released results from a recent study showing that -- second only to consulting physicians -- women turn most often to the Internet for health information. Eighty-five percent of women using the Internet have researched women's health issues online while two out of three (63 percent) have used the Internet specifically to learn about birth control options.

The study was designed to help explain how women choose their birth control method, how they view alternative methods and ultimately whether their online activity influences their offline decisions. comScore surveyed 921 women between the ages of 18 and 44, who had been heterosexually-active in the past six months and had used a form of prescription or over-the-counter birth control.

Where Women Turn For Health Information Women Age 18-44, n=921 Source: comScore, Inc.

	Percent of
Health Information Resource	Respondents
Medical Professionals (i.e. doctors,	
pharmacists and healthcare workers)	82%
Internet and Web sites	60%
Friends, Family and Significant Others	51%

"Traditionally, women have relied on friends, family or a significant other for health-related information, including sexual health and contraception," said Carolina Petrini, comScore senior vice president. "But today, with the influx of newer-generation birth control methods and non-traditional pill regimens, more and more women are turning to the Internet to sort through the clutter and organize their findings. As is true in many other areas of healthcare, the consumer has become much more proactive. She wants to be informed of all of her choices, and she is relying on the Internet for answers."

User-Generated Content Represents Opportunity

As the number of women using the Internet for health information increases, the importance of user-generated content ("UGC") also becomes vital -- providing women with the opportunity to engage in health conversations online. The comScore study evaluated the use and appeal of UGC -- such as blogs, forums, or chatrooms -- among women seeking birth control information online. Study findings showed that a third of respondents have consulted birth control-related UGC, with more than 40 percent being open to the idea. These insights confirm the already popular industry trend toward more online health discussion.

Respondent Attitudes Toward Birth Control-Related User-Generated Content (UGC)

Women Age 18-44, n=921 Source: comScore, Inc.

	Percent of
Respondent Attitude	Respondents
Have not yet consulted a birth control-related UGC	
to research birth control options but open to the idea	42%
Have previously consulted a birth control-related UGC	35%
Would not consider using a UGC to research birth	
control options	23%

Drivers and Deterrents in Choosing Birth Control

With regard to factors influencing women's birth control choice, survey respondents said effectiveness was the most valued attribute. However, only nine percent said they have objected to various forms of birth control because they believe them to be ineffective. In fact, the two main reasons respondents would not consider a specific form of birth control are perceived side effects (45 percent) and inconvenience (42 percent).

The study findings also showed that perceptions about side effects and inconvenience varied across the many forms of birth control. For example, some survey respondents said they would not consider switching to the birth control pill, hormonal injections, patches and implants because of perceived side effects. Alternatively, some respondents said they would not consider vaginal rings and diaphragms because they perceive them to be inconvenient or difficult to use.

Reasons for Not Considering Various Forms of Birth Control Women Age 18-44 Who Reported They Would Not Consider Switching to the Specified Birth Control Method Source: comScore, Inc.

	Inconvenient/	Percentage	
Form of Birth Control	Not Easy To Use	Side Effects	Ineffective
Birth Control Pills (n=140)	28%	70%	9%
Hormonal Injections (n=430)	28%	61%	3%
Hormonal Patches (n=407)	22%	61%	13%
Hormonal Implants (n=509)	25%	58%	3%
Intrauterine Devices (IUDs)	(n=450) 40%	49%	6%
Vaginal Rings (n=420)	64%	22%	4%
Diaphragms (n=492)	76%	12%	15%

"The findings suggest that because women generally believe birth control to be effective across forms, their decision making process is largely based on their perceptions about side effects or inconvenience -- which can differ from form to form," said Ms. Petrini. "It is important for healthcare professionals and manufacturers of birth control products to understand these differing perceptions and behaviors so they can more effectively communicate with consumers and dispel misconceptions about a specific form of birth control."

To request a copy of The Contraception Marketplace, a comScore white paper, or for more information on comScore Pharmaceutical Solutions, please visit http://www.comscore.com/contact.

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