

## **Prepaid Wireless Services Attract Increased Online Interest During Economic Downturn**

## --BoostMobile.com and MyCricket.com Double in U.S. Traffic vs. Year Ago

RESTON, Va., June 10, 2009 /PRNewswire-FirstCall via COMTEX News Network/ -- comScore, Inc. (Nasdaq: SCOR), a leader in measuring the digital world, today released a quarterly review of the U.S. prepaid wireless industry based on online visitation and search referral activity to six leading prepaid wireless sites: VirginMobileUSA.com, TracFone.com (America Movil), MetroPCS.com, MyCricket.com (Leap Wireless), BoostMobile.com and Net10.com (America Movil). The study showed strong gains in online activity as consumers increasingly turn to cost-effective wireless service alternatives during the economic downturn. The combined visitation to these sites grew 37 percent versus year ago to nearly 8 million visitors, representing more than 4 percent of the total U.S. Internet audience.

(Logo: http://www.newscom.com/cgi-bin/prnh/20080115/COMSCORELOGO)

Growth in the category was driven primarily by MyCricket.com (up 107 percent) and BoostMobile.com (up 105 percent), both of which more than doubled in visitation versus year ago. MetroPCS.com and Net10.com also experienced strong gains, growing 63 percent and 37 percent, respectively.

Prepaid Wireless Site Visitation March 2009 vs. March 2008

Total U.S. - Home/Work/University Locations

Source: comScore Media Metrix

Unique	Visitors	(000)
		Percent
Mar-08	Mar-09	Change
5,806	7,968	37%
1,554	1,512	-3%
1,390	1,290	-7%
1,154	1,879	63%
925	1,915	107%
871	1,784	105%
346	474	37%
	5,806 1,554 1,390 1,154 925 871	5,806 7,968 1,554 1,512 1,390 1,290 1,154 1,879 925 1,915 871 1,784

<sup>\*</sup>Unduplicated audience of six selected prepaid wireless sites

Prepaid Wireless Sites Attract Significant Visitation among 35+ Age Segment

Although the marketing messages of most prepaid wireless providers target the youth market, prepaid wireless site visitation data suggest considerable interest in the plans among 35-64 year olds. In fact, the majority of visitors to Net10.com (60.3 percent) and TracFone.com (58.7 percent) were from this older age segment. Even for sites where the majority of visitors were under 35 years of age, such as BoostMobile.com and MetroPCS.com, 35-64 year olds still comprised at least 40 percent of visitors to the site. While it is likely that some of this older skew can be attributed to parents purchasing phones on behalf of their children, the data nevertheless underscore the appeal of prepaid wireless beyond the youth market.

Age Demographic Profile of Prepaid Wireless Site Visitors

March 2009

Total U.S. - Home/Work/University Locations

Source: comScore Media Metrix

	Share (%) of	Unique Visitors by	Age Segment
Site	Age <18	Age 18-34	Age 35-64
VirginMobileUSA.com	15.1	32.6	48.3
TracFone.com	11.9	21.2	58.7

MetroPCS.com	10.9	41.5	44.0
MyCricket.com	13.7	36.4	47.1
BoostMobile.com	10.7	43.1	43.2
Net10.com	10.8	25.4	60.3

Organic Search Click Growth Outpaces Paid Clicks to Prepaid Wireless Sites

In order to understand the marketing factors driving traffic to prepaid wireless sites, comScore also conducted an analysis of search referral activity. The results showed that while both paid and organic search are driving increased referral activity, organic search is substantially outpacing paid search referrals on the whole. This dynamic suggests that the underlying consumer demand for prepaid wireless services is not just being driven by paid search marketing expenditures.

A few of the sites performed particularly well in obtaining growth from organic search referrals compared to paid search referrals. Organic clicks to BoostMobile.com grew 310 percent, while paid clicks grew 119 percent; organic clicks to MyCricket.com grew 123 percent compared to 63 percent growth in paid clicks; and organic clicks to MetroPCS.com grew 148 percent compared to 17 percent growth in paid clicks.

Paid vs. Organic Search Clicks to Prepaid Wireless Sites March 2009 vs. March 2008 Total U.S. - Home/Work/University Locations

Source: comScore Marketer

	Y/Y Percent Change	in Search Clicks
Site	Paid Clicks	Organic Clicks
Winnin Mahila II Ga	-18%	44%
VirginMobileUSA.com	- * *	
TracFone.com	-4%	-50%
MetroPCS.com	17%	148%
MyCricket.com	63%	123%
BoostMobile.com	119%	310%
Net10.com	-40%	-64%

## About comScore

comScore, Inc. (Nasdag: SCOR) is a global leader in measuring the digital world and preferred source of digital marketing intelligence. For more information, please visit www.comscore.com/companyinfo.

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